



A WANDA GROUP COMPANY

Second Quarter 2017 Earnings Call

August 4, 2017

AMC Recliner Summary

	Attendance			Theatre Level Operating Cash Flow ⁽¹⁾		
	LTM Pre Renovation	Year 1 Post Renovation	Growth	LTM Pre Renovation	Year 1 Post Renovation	Growth
2016	361,000	483,000	34%	\$490,000	\$1,499,000	206%
2015	464,000	592,000	28%	\$567,000	\$1,572,000	177%
2014	437,000	605,000	38%	\$1,263,000	\$2,379,000	88%
2013	295,000	577,000	96%	\$720,000	\$2,715,000	277%
2012	346,000	564,000	63%	\$746,000	\$2,568,000	244%
2011	245,000	543,000	121%	\$246,000	\$2,386,000	872%
Avg	358,000	561,000	57%	\$672,000	\$2,187,000	225%

(1) - OCF = Total Revenues – Film Exh. Costs – F&B Costs – Operating Expense – Cash Rent



Theatre Selection Process

- ✓ Each year started with 100% of the recliner theatres opened in that year, after renovation
- ✓ Theatres were ranked in each year based on growth in Theatre Level Operating Cash Flow
 - High Growth, Medium Growth, Low Growth
- ✓ A median was calculated in each growth rank and two theatres closest to the median from each growth rank were chosen for a total of six theatres per year. In some years, there were fewer than six recliner theatres opened in a year, and in that case 100% of those theatres were used.
- ✓ For each year, an average of those six theatre's Attendance and Theatre Level Operating Cash Flow was calculated for the last twelve months before recliner construction began, and for the first year after recliner construction was concluded
- ✓ The pre-construction metrics were compared to the post-construction metrics to arrive at an average growth rate.